

# ***Write Winning Grant Proposals***

**Thursday, October 26, 2023**



**Presented by John D. Robertson, Ph.D.  
Grant Writers' Seminars & Workshops**

- 8:30 a.m.\*    **GENERAL GRANT PROPOSAL WRITING CONCEPTS**  
Introduction to the seminar  
The three requirements needed for success in any application  
    Your idea!  
    Your commitment!  
    Your grantsmanship skills!  
The importance of Program Officers/Directors  
Selling your idea  
Funding Opportunities  
Grant Applications – similarities of all formats
- 10:15 a.m.    MORNING BREAK**
- 10:30 a.m.    **PREPARATION OF THE APPLICATION – General Concepts**  
How to create a compelling Overview/Executive Summary section
- 12:00 p.m.    LUNCH BREAK**
- 1:00 p.m.    Plan of Work  
Significance and Innovation  
Broader Impacts  
Background and Preliminary Studies  
Biographical Sketches and Environment
- 2:30 p.m.    AFTERNOON BREAK**
- 2:45 p.m.    Budget – general concepts  
Titles  
Project Summary/Narrative  
Critical review of your proposal
- 3:15 p.m.    **THE REVIEW PROCESS**  
The concept of peer review  
Common assumptions about peer review  
The importance of identifying potential reviewers  
Recommending or excluding reviewers  
Implicit vs. explicit review criteria  
Review and procedures
- 4:30 p.m.    **GENERAL DISCUSSION/QUESTIONS/ADJOURN**

*\*Schedule is approximate depending upon scope and extent of discussion.*