

Write Winning Grant Proposals

Thursday, October 15, 2026



**Presented by John D. Robertson, Ph.D.
Grant Writers' Seminars & Workshops**

- 8:30 a.m.* GENERAL GRANT PROPOSAL WRITING CONCEPTS
Introduction to the seminar
The three requirements needed for success in any application
 Your idea!
 Your commitment!
 Your grantsmanship skills!
The importance of Program Officers/Directors
Selling your idea
Funding Opportunities
Grant Applications – similarities of all formats
- 10:15 a.m. MORNING BREAK**
- 10:30 a.m. PREPARATION OF THE APPLICATION – General Concepts
How to create a compelling Overview/Executive Summary section
- 12:00 p.m. LUNCH BREAK**
- 1:00 p.m. Plan of Work
Significance and Innovation
Broader Impacts
Background and Preliminary Studies
Biographical Sketches and Environment
- 2:30 p.m. AFTERNOON BREAK**
- 2:45 p.m. Budget – general concepts
Titles
Project Summary/Narrative
Critical review of your proposal
- 3:15 p.m. THE REVIEW PROCESS
The concept of peer review
Common assumptions about peer review
The importance of identifying potential reviewers
Recommending or excluding reviewers
Implicit vs. explicit review criteria
Review and procedures
- 4:30 p.m. GENERAL DISCUSSION/QUESTIONS/ADJOURN

**Schedule is approximate depending upon scope and extent of discussion.*