Write Winning Grant Proposals
A Virtual Seminar in Two Parts

Grant Writers' Seminars & Workshops
John Robertson, Ph.D.

Thursday, October 15, 2020 1:00 – 4:30 p.m. Central Daylight Time
Friday, October 16, 2020 8:30 a.m. – 12:00 p.m. Central Daylight Time

PART 1, DAY 1: Thursday, October 15, 2020*

1:00 p.m.** GENERAL GRANT WRITING CONCEPTS
Introduction to the seminar
The three requirements needed for success in any
application
Your idea!
Your commitment!
Your grantsmanship skills!
Grant Applications – similarities of all formats

1:45 p.m. UNDERSTANDING FUNDING PRIORITIES
Funding Opportunity Announcements (FOAs)
The importance of Program Officers/Directors Electronic News Services
Different NIH & NSF funding mechanisms
Private foundation grant support

2:45 p.m. BREAK

3:00-4:30 p.m. PREPARATION OF THE APPLICATION – General Concepts
How to create a compelling Overview/Executive Summary section

PART 2, DAY 2: Friday, October 16, 2020*

8:30 a.m.** Approach/Research Plan
Significance/Intellectual Merit
Background and Preliminary Studies
Innovation

10:00 a.m. BREAK

10:15 a.m. Biographical Sketches and Environment
Broader Impacts
Budget – general concepts
Titles
Project Summary/Narrative
Critical review of your proposal

11:15 a.m. THE REVIEW PROCESS
The concept of peer review
Common assumptions about peer review
The importance of identifying your NIH reviewers
Recommending or excluding reviewers
Implicit vs. explicit review criteria
NIH & NSF review and procedures

12:00 p.m. GENERAL DISCUSSION/QUESTIONS

* You are strongly urged to view/attend both Part 1 and Part 2 – they are not separate standalone sessions. We recommend that both parts should be viewed/attended.

** Schedule is approximate depending upon scope and extent of discussion.