Research Development Network
Speed Networking

January 7, 2019
Speed Networking

- Similar to Speed Dating
- Choreographed process for meeting new contacts and building collaborations
- Generally, three to five minutes per interaction
- Helpful to have a set of questions to guide discussion
Prep

- Registration
  - Demographic information
  - Picture
  - Biographical sketch (2 pages)
  - Response to questions
    - What is your interest in X?
    - What expertise are you looking for in a research partner?
    - What expertise can you offer a research partner?
  - Prepare materials packet (consisting of above items for each person)
Sample Agenda

- 2:00-2:15pm: Introduction
- 2:15-4:00pm: Speed Networking
- 4:00-4:30pm: Mix and Mingle (appetizers and refreshments provided)

- This structure would accommodate about 20 persons with five minutes per interaction
  - Can adjust the number of participants and time per interaction to meet your specific needs
Process for Today

- Modified Speed Networking
  - Will meet six people during this time (five minutes per interaction)
- Rows 1 and 3 turnaround chairs to face Rows 2 and 4
- Left half of Row 5 move chairs across from the right half of Row 5
- When the bell rings after five minutes, Rows 1 and 3 move one seat to the right
  - Person at the right end of the row will move to the opposite side of the row
Guiding Questions

- Who are you? (Name, Position, Department, and College)
- What is your interest in research development?
- What skills would you like to develop?
- What are some challenges and successes that you would like to share?