

# Research Development Network Speed Networking

January 7, 2019

# Speed Networking

- ▶ Similar to Speed Dating
- ▶ Choreographed process for meeting new contacts and building collaborations
- ▶ Generally, three to five minutes per interaction
- ▶ Helpful to have a set of questions to guide discussion

# Prep

- ▶ Registration
  - ▶ Demographic information
  - ▶ Picture
  - ▶ Biographical sketch (2 pages)
  - ▶ Response to questions
    - ▶ What is your interest in X?
    - ▶ What expertise are you looking for in a research partner?
    - ▶ What expertise can you offer a research partner?
  - ▶ Prepare materials packet (consisting of above items for each person)

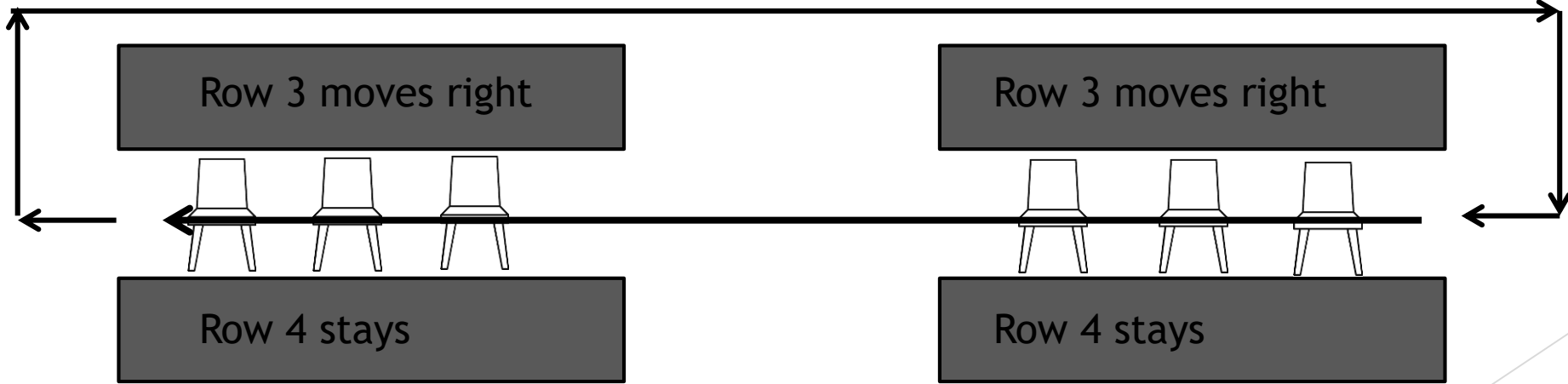
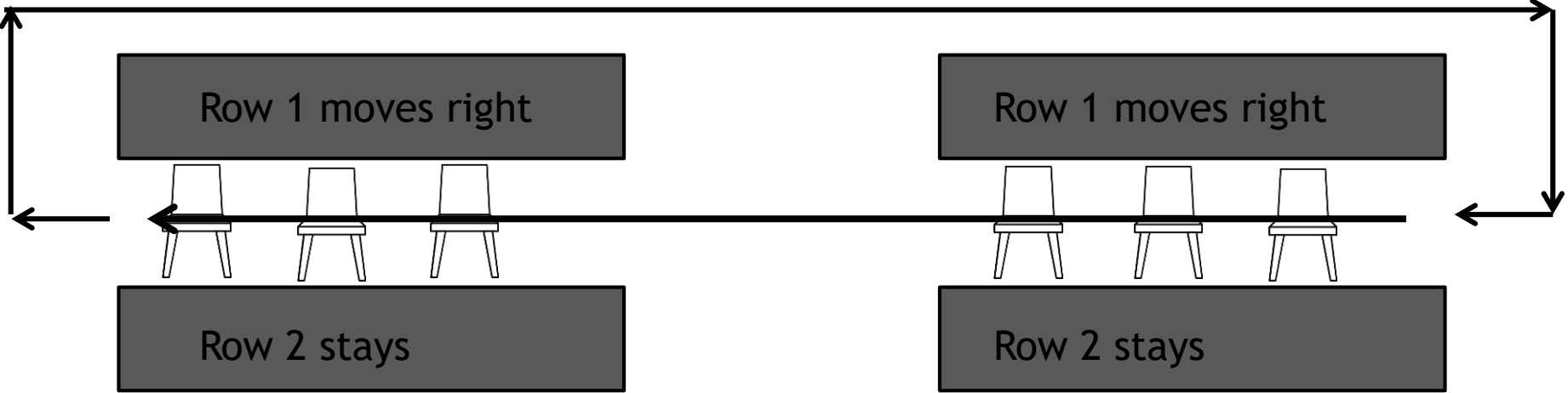
# Sample Agenda

- ▶ 2:00-2:15pm: Introduction
  - ▶ 2:15-4:00pm: Speed Networking
  - ▶ 4:00-4:30pm: Mix and Mingle (appetizers and refreshments provided)
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- ▶ This structure would accommodate about 20 persons with five minutes per interaction
    - ▶ Can adjust the number of participants and time per interaction to meet your specific needs

# Process for Today

- ▶ Modified Speed Networking
  - ▶ Will meet six people during this time (five minutes per interaction)
- ▶ Rows 1 and 3 turnaround chairs to face Rows 2 and 4
- ▶ Left half of Row 5 move chairs across from the right half of Row 5
- ▶ When the bell rings after five minutes, Rows 1 and 3 move one seat to the right
  - ▶ Person at the right end of the row will move to the opposite side of the row

Front of Room



Back of Room

# Guiding Questions

- ▶ Who are you? (Name, Position, Department, and College)
- ▶ What is your interest in research development?
- ▶ What skills would you like to develop?
- ▶ What are some challenges and successes that you would like to share?